



# Smart Operations with AvePoint

## Simplify Multi-Tenant Management. Scale Efficiently.

AvePoint enables partners to automate provisioning, lifecycle enforcement, and policy management across Microsoft 365 environments—reducing manual work and scaling services profitably.



### Why It Matters

- Manual provisioning and cleanup drain resources
- Inconsistent configurations increase support tickets
- Partners need automation to scale without adding headcount



### What Partners Can Deliver

- **User & Device Management:** Automates provisioning and enforces zero-trust policies
- **Baseline Management:** Standardizes configurations and detects drift
- **Marketplace Integration:** Streamlines licensing and delegated administration



### Business Impact

**85%+** reduction in daily admin workload

**2x faster** onboarding with automated provisioning

**40%** fewer support tickets from lifecycle automation

**Scalable** delivery across tenants without increasing overhead

## Turn Smart Operations into Scalable Managed Services

AvePoint Elements enables partners to automate and scale Microsoft 365 service delivery across multiple tenants. By standardizing processes, centralizing management, and reducing manual effort, partners minimize operational risks while scaling profitably and maintaining compliance.

Phase	AvePoint Capabilities	Partner Actions	Ongoing Service Opportunity
<b>Provisioning &amp; Onboarding</b>	<ul style="list-style-type: none"><li>Automates user/device provisioning</li><li>Enforces zero-trust policies</li><li>Holistic inventory of tenants, users, devices</li></ul>	<ul style="list-style-type: none"><li>Deploy automated provisioning at scale</li><li>Monitor for unauthorized changes</li></ul>	Migration and onboarding-as-a-service with automation
<b>Configuration &amp; Baseline Management</b>	<ul style="list-style-type: none"><li>Standardizes configurations</li><li>Detects policy drift</li><li>Centralized compliance monitoring</li></ul>	<ul style="list-style-type: none"><li>Monitor and remediate deviations</li><li>Ensure consistent and compliant setups</li></ul>	Configuration management and compliance services
<b>Licensing &amp; Delegated Administration</b>	<ul style="list-style-type: none"><li>Integrates marketplace licensing</li><li>Enables delegated admin controls</li><li>Centralized license and tenant management</li></ul>	<ul style="list-style-type: none"><li>Manage license assignments and delegated tenant administration efficiently</li></ul>	License lifecycle management and delegated tenant support
<b>Ongoing Operations &amp; Scale</b>	<ul style="list-style-type: none"><li>Automates lifecycle workflows</li><li>Manages resources through full lifecycle including secure decommissioning</li></ul>	<ul style="list-style-type: none"><li>Scale managed services without adding headcount</li><li>Reduce manual admin tasks</li></ul>	Managed smart operations with scalable automation

## Ready to Scale Without the Strain?

AvePoint helps partners streamline operations and grow service capacity—without growing overhead. Automate the work, protect the margins, and deliver more.



**ELEMENTS**  
PLATFORM

**Explore Smart Operations  
with AvePoint Elements**



**AvePoint US Headquarters, R&D Center** | 525 Washington Blvd, Suite 1400 Jersey City, NJ 07310  
+1.201.793.1111 | [sales@avepoint.com](mailto:sales@avepoint.com) | [www.avepoint.com](http://www.avepoint.com)

© AvePoint, Inc. All rights reserved. AvePoint and the AvePoint logo are trademarks of AvePoint, Inc. All other marks are trademarks of their respective owners.