



Secure Cloud & AI with AvePoint

Build AI-Ready, Risk-Resilient Environments

AvePoint helps partners prepare customers for secure Copilot adoption and enforce compliance across Microsoft 365. From workspace governance to identity protection, our platform supports scalable AI security services.



Why It Matters

- Sensitive data is overshared across Teams and SharePoint
- Identity sprawl and stale accounts create breach points
- Only 24% of GenAI projects include a security component
- 75% of breaches are linked to mismanaged identity or access



What Partners Can Deliver

- **Workspace Management:** Enforces lifecycle policies and monitors Copilot readiness
- **User & Device Management:** Secures identities and endpoints across tenants
- **Risk & Change Management:** Detects misconfigurations and policy drift in real time



Business Impact

3x faster Copilot rollout with
Workspace Management

85%+ time savings on AI
readiness assessments

40% fewer support tickets from
workspace sprawl

80+ best practice rules for
workspace risk monitoring

Turn Secure Cloud & AI into Managed Growth

AvePoint Elements helps partners deliver secure, AI-ready Microsoft 365 environments by embedding governance, protecting identities, and enabling proactive data security to drive AI transformation, compliance, and risk reduction.

Phase	AvePoint Capabilities	Partner Actions	Ongoing Service Opportunity
Assessment & Planning	Sensitive data & oversharing audits, identity reporting, Copilot readiness scans, data security posture assessments	<ul style="list-style-type: none">• Conduct security and AI readiness assessments• Identify risks and exposures	Security advisory, AI governance, risk management
Onboarding & Configuration	Automated workspace lifecycle policies, secure config templates, policy enforcement, identity protection, data cleanup tools	<ul style="list-style-type: none">• Deploy AI-ready secured environments• Enforce configurations• Remove ROT data	Managed onboarding, secure setup, data hygiene
Active Monitoring & Risk Management	Real-time misconfiguration detection, policy drift alerts, continuous breach and malware risk monitoring	<ul style="list-style-type: none">• Monitor risks and compliance continuously• Act on alerts	Proactive risk, change, and compliance monitoring
Continuous Optimization & Expansion	License/storage insights, AI benchmarking, user recertification automation; GDPR/NIS2-compliant DLP and backup enforcement	<ul style="list-style-type: none">• Optimize license/storage• Support AI adoption• Enforce compliance	License management, AI consulting, compliance backup

Ready to Lead Secure AI Transformation?

AvePoint helps partners deliver scalable, AI-ready environments that build trust and reduce risk. Position your services at the center of the AI conversation.



Get Started with Secure Cloud & AI Services with Elements



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