Cost Savings & Efficiency Solutions by AvePoint

Do More with Less. Deliver Scalable Value.

AvePoint empowers partners to drive operational efficiency, reduce costs, and grow margins with scalable services built for today's economic realities.

Why Cost Savings & Efficiency Matter

In today's economic climate, partners are under pressure to deliver more value with fewer resources. Common challenges include:

- SaaS sprawl and underused licenses
- Staffing shortages and manual overhead
- Fragmented tools and vendor risk
- Shrinking margins and lack of differentiation

AvePoint helps partners overcome these hurdles with automation-first tools and integrated platforms.

Partner Opportunities

Cost savings and efficiency aren't just operational goals—they're strategic growth drivers. With AvePoint, partners can deliver:

- License and storage optimization
- Lifecycle governance and automation
- Migration and onboarding services
- Compliance-as-a-service
- ROI reporting and QBR dashboards

Partners can unlock recurring revenue and strengthen customer retention.

Why Partners Choose AvePoint

Baseline Management:
Standardize secure configurations

Workspace Management:
Automate governance and lifecycle enforcement

User & Device Management:
Streamline provisioning and secure endpoints

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License Optimization:
Reduce spend and improve ROI

Storage Cleanup:
Eliminate redundant data and improve performance

Audit & Reporting:
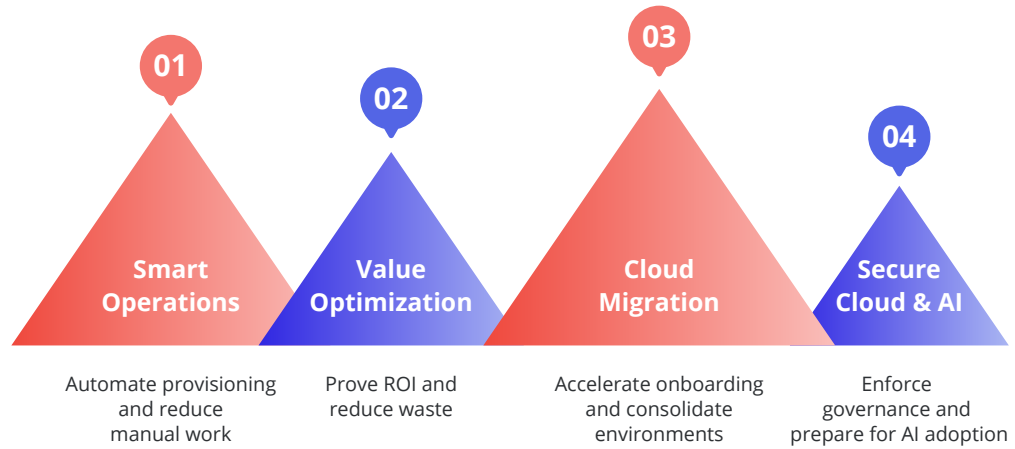Deliver QBR-ready insights

Solution Areas That Drive Efficiency

01
Smart Operations
Automate provisioning and reduce manual work

02
Value Optimization
Prove ROI and reduce waste

03
Cloud Migration
Accelerate onboarding and consolidate environments

04
Secure Cloud & AI
Enforce governance and prepare for AI adoption

Flexible Service Models

Managed Services: Recurring optimization and governance

Advisory Engagements: Strategic audits and planning

Bundled Offers: Turnkey kits for fast deployment

Partner Types Supported

- **MSPs:** Automate provisioning and lifecycle governance
- **SIs:** Bundle migration and compliance services
- **VARs & LARs:** Expand into services with turnkey bundles
- **Distributors:** Enable scalable success across ecosystems

Let's Turn Efficiency Into Growth

AvePoint helps partners simplify service delivery, reduce costs, and grow margins with confidence.

ELEMENTS PLATFORM | **Request a Demo of AvePoint Elements**