AI Confidence Solutions by AvePoint

Scale AI Securely. Empower Customers. Grow with Confidence.

AvePoint equips partners to deliver secure, scalable services that prepare customers for AI adoption, reduce risk, and unlock new revenue opportunities.

Why AI Confidence Matters

AI is transforming business—but most organizations aren't ready. Partners face challenges like:

- Overshared sensitive data and identity sprawl
- Poor governance and misconfigured environments
- Manual service delivery and limited scalability

AvePoint helps partners overcome these hurdles with automation-first tools and secure frameworks.
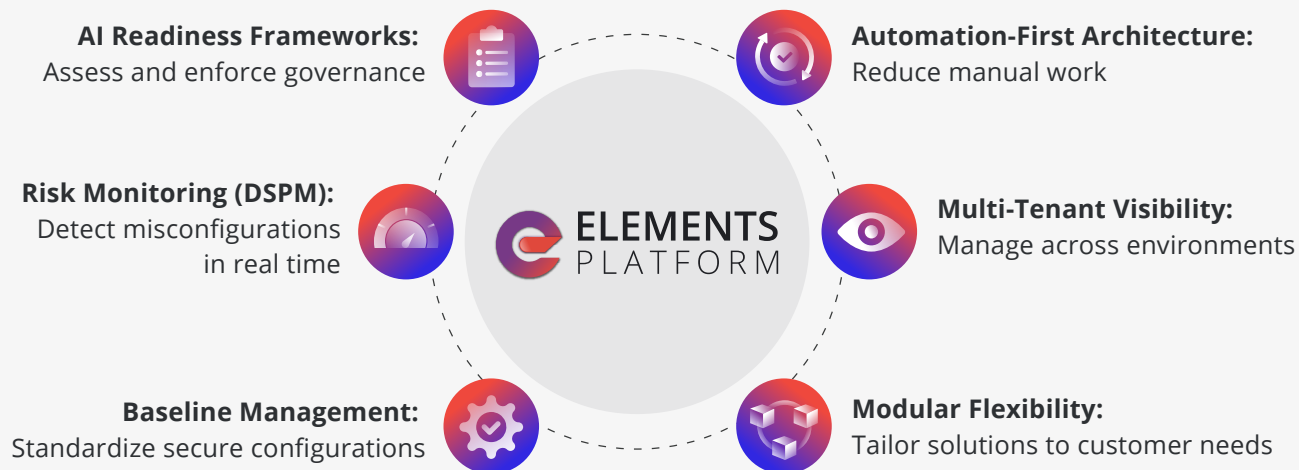
Partner Opportunities

AI isn't just a tech shift—it's a services opportunity. With AvePoint, partners can deliver:

- Copilot readiness assessments
- AI governance frameworks
- Compliance-as-a-service
- Workspace lifecycle automation
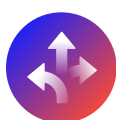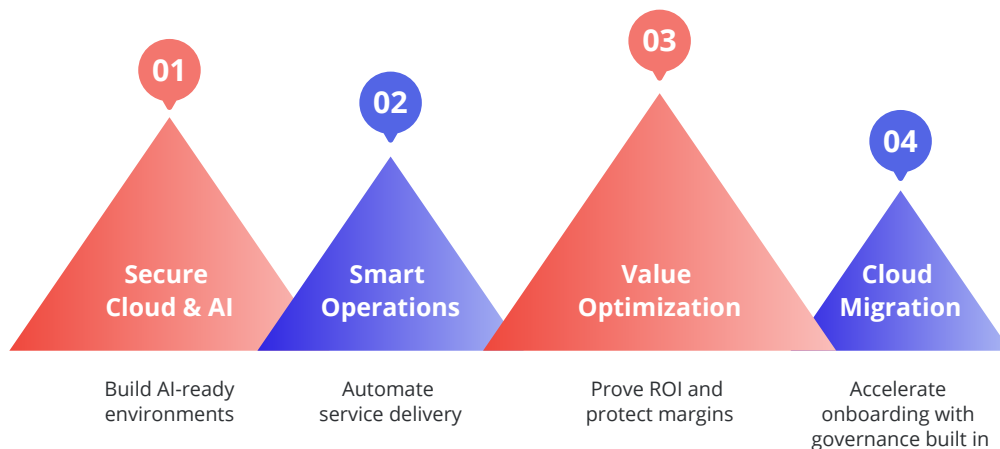- License and storage optimization

Partners earn $8.45 for every $1 of Microsoft product sold.

Why Partners Choose AvePoint

AI Readiness Frameworks:
Assess and enforce governance

Automation-First Architecture:
Reduce manual work

Risk Monitoring (DSPM):
Detect misconfigurations in real time

ELEMENTS PLATFORM

Multi-Tenant Visibility:
Manage across environments

Baseline Management:
Standardize secure configurations

Modular Flexibility:
Tailor solutions to customer needs

Solution Areas That Drive AI Confidence

01 — Secure Cloud & AI
Build AI-ready environments

02 — Smart Operations
Automate service delivery

03 — Value Optimization
Prove ROI and protect margins

04 — Cloud Migration
Accelerate onboarding with governance built in

Flexible Service Models

Managed Services: Recurring delivery of security and compliance

Advisory Engagements: Strategic assessments and audits

Bundled Offers: Turnkey kits for fast deployment

Partner Types Supported

- **MSPs:** Automate Copilot readiness and governance
- **SIs:** Bundle migration and AI readiness
- **VARs & LARs:** Expand beyond resale with strategic services
- **Distributors:** Enable scalable success across ecosystems

Let's Turn AI Readiness Into Revenue

AvePoint helps partners scale securely, differentiate offerings, and grow with confidence.

ELEMENTS PLATFORM

Explore our Partner Program
Request a Demo of AvePoint Elements