R3 Secures Microsoft 365 Copilot Rollouts with AvePoint

Customer Profile

R3 is a comprehensive managed IT security and compliance solutions provider that helps organizations improve their technology posture. They offer a full suite of services, including managed IT services, compliance-as-a-service solutions, cybersecurity services, strategic technical advisory, and project services, with expertise in various compliance frameworks such as NIST, CMMC, and ISO.

Cybersecurity is a critical component of R3's offerings, including disaster recovery, threat monitoring, and incident response. R3 also provides strategic consulting for technology planning and implementation alongside project management services.

Location

Maryland, United States

Industry

Professional Services / Information Technology

Platform

- Microsoft 365
- Microsoft 365 Copilot

Critical Needs

- Governance assessment capabilities before Copilot deployment
- Data access control and security management
- Comprehensive visibility into Microsoft 365 tenant

Solution

AvePoint Insights

Success Highlights

- Successfully implemented Microsoft 365 Copilot with proper governance
- Developed a complete approach to security and compliance in Microsoft 365 environments

The Challenge

R3 needs to ensure a secure and governed implementation of Microsoft Copilot for their customers. "Copilot is something that our customers are constantly asking us to help roll out within their Microsoft 365 tenants," says Josef Malnik, Director of Growth and Partnerships.

Without proper governance, Copilot could potentially expose sensitive information, such as accounting data or salary information, to unauthorized users. Josef adds, "We don't want to just give licenses to the users and have them start using Copilot and potentially get access to data they should not have access to." That's why R3 needed a solution that could help assess and implement proper governance controls before deploying Copilot.

> "
> *We use AvePoint Insights to help us with our governance process and to get a holistic view of everything within the Microsoft 365 tenant, to understand where the data is, and who has access to it. If the right governance isn't set up before rolling out Copilot, it could open a lot of information to people that should not have it."*
>
> **- JOSEF MALNIK, DIRECTOR OF GROWTH AND PARTNERSHIPS, R3**

The AvePoint Solution

R3 chose AvePoint because its industry-leading solutions could help their customers achieve a safe and effective Microsoft 365 Copilot implementation. Today, R3 utilizes AvePoint Insights to facilitate the governance process any time one of their customers wants to implement Microsoft 365 Copilot. The solution helps them gain a holistic view of their clients' Microsoft 365 tenants, understanding data location and access permissions before rolling out Copilot licenses.

The Road Ahead

Together with AvePoint, R3 can help organizations confidently implement Microsoft 365 Copilot. R3 sees AvePoint's solutions as crucial for helping their customers maintain security and governance across their digital transformation journeys, especially as many of them are now utilizing AI. Josef notes, "We're committed to doing everything we can proactively do to help an organization be as safe as possible." In partnership, both R3 and AvePoint will continue providing safe and effective AI deployments and work collaboratively to ensure every customer feels confident in the ever-evolving digital era.

Watch our partner testimonial to learn how AvePoint helps R3 secure and govern data for their customers

Join Jack Little, Channel Account Manager at AvePoint, and Josef Malnik, Director of Growth and Partnerships at R3, as they dive into the importance of a robust data security posture prior to deploying Microsoft 365 Copilot.

https://www.youtube.com/watch?v=kGwHYHuAtyI

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