# Advancing the Warfighter: PeopleTec's People-First Approach to Data Protection

## Partner Profile

Founded in 2005, PeopleTec is a Huntsville, Alabama-based business dedicated to providing exceptional engineering and IT solutions to the Department of Defense. With a mission rooted in "People First, Technology Always," PeopleTec has built a strong reputation over two decades for innovation and trusted support.

### Locations
Huntsville, AL

### Industry
Public Sector

### Platform
Microsoft 365

### Solution
AvePoint Cloud Backup

## Success Highlights

- Strengthened the ability to recover quickly from worst-case scenarios.
- Increased confidence in data retention and backup processes.
- Freed IT resources to focus on higher-priority initiatives.
- Peace of mind that critical operations could continue without disruption.

## Critical Needs

- Ensure continuity of operations in the event of a cyberattack or system failure
- Protect and manage sensitive data across the organization
- Reduce stress and manual oversight related to backup and retention
- Gain confidence that business-critical information could be restored quickly if needed

## The Challenge

As a defense contractor, PeopleTec must maintain the highest levels of information security. The IT team faces the daily reality that a cyberattack, technological failure, or data loss event could halt operations. Traditional methods of backup and retention left gaps in resilience and created additional stress for staff who were tasked with ensuring continuity. Leadership recognized the need for a reliable, automated solution to safeguard data and reduce operational risk.

> *AvePoint is my plan B. If the systems have been compromised or a technological failure has occurred and we have to restart, we're not starting from zero."*
>
> **- MATT PIERCE,**
>   Senior Principal Cybersecurity Engineer, PeopleTec

## The AvePoint Solution

After evaluating options, PeopleTec selected AvePoint for its robust capabilities in data backup, retention, and restoration. Competing solutions could not match AvePoint's ability to provide both comprehensive coverage and the confidence of a rapid recovery in the event of a compromise.

Since 2020, PeopleTec has relied on AvePoint to protect its Microsoft 365 environment. AvePoint has automated key backup processes, ensured long-term data retention, and provided IT leadership with peace of mind. As Sam Adams, IT Director of PeopleTec explained, "That area of responsibility is taken care of. We have confidence to put our priorities toward other things."

Matt Pierce, Senior Principal Cybersecurity Engineer at PeopleTec emphasized the strategic value of the partnership: The peace of mind is that we know we have a trustworthy partner that has the capability to provide restoration of our services. We're able to know that we can bring the business back from the absolute worst case when we have a need to."

## The Bottom Line

With AvePoint, PeopleTec has transformed its approach to resilience. Instead of worrying whether backups are working or data is protected, IT leaders can now focus on strategic initiatives and supporting the mission. As Piece noted, "Hopefully we never need to use it – but knowing we can recover from the worst case means we make it to another day without conflict, and we're fine."

## The Road Ahead

As PeopleTec continues to support the Department of Defense with mission-critical solutions, it sees AvePoint as a long-term partner in strengthening its security and compliance posture. With core backup and retention needs covered, IT leaders are exploring new ways to optimize operations and extend resilience into the future.

## Advancing the Warfighter with People-First Data Protection



**MATT PIERCE**
SENIOR PRINCIPAL CYBERSECURITY ENGINEER | PEOPLETEC

https://www.youtube.com/watch?v=kiv-QygvAaw

In defense environments where cyberattacks and system failures are constant risks, confidence in data protection is mission critical. Watch as PeopleTec shares how success depends on protecting sensitive information and ensuring continuity of operations, no matter the threat.

**Watch Now**

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