AvePoint®

Be at the Heart of Today's Megatrends

Join forces with a Global Top 5 Azure Co-Sell ISV.

AvePoint is here to help make transformation to the modern workplace successful. Partners that work with us reap the benefits of having safe, satisfied customers that provide a steady stream of recurring revenue and who will continue to look to you for guidance, expertise, and technology.

Expand your Economic Opportunity.

Monthly Recurring Revenue: Improve customer retention with packaged solutions and services that offer ongoing ways to extend your scope, grow your revenue and margins.

Enterprise-Strength Software: Purpose-built for Managed Service Providers (MSPs) to scale your business by managing multiple clients, providing them with solutions they need.

Lead in Collaboration Resiliency.

Harness the strength of our enterprise-grade software and comprehensive coverage. AvePoint empowers partners and their end-clients to collaborate in confidence.

Move to Cloud

Digital Transformation

AvePoint®

Modern Workplace

Remote Collaboration

Access Monitoring and Control

Backup and Disaster Recovery

Provisioning and Management

Secure Migration

Channel-Centric Partner Support:

TECHNICAL

- Technical and sales enablement
- Dedicated support team on standby 24x7x365

SALES

- Global field sales with product expertise
- Win new customers, expand your business

MARKETING

- Expert and compelling content
- Ready-baked "kits" provide value to customers

Increase Customer Adoption & Your Bottom Line Revenue

Today, AvePoint is the only ISV offering an all-in-one approach to providing secure collaboration, to enable your continued success in the Microsoft ecosystem.

20+ Years in Business

Multiple Partner Awards

Work with Microsoft RDs

Microsoft MVPs on Staff

What this means for you is that you have access to the latest Microsoft features and can provide solutions to your customers that follow best practices to ensure your customer solutions are secure, compliant, and scalable.

Partner Services Profitability

MSP Monthly Recurring Revenue

Performance Rebates

Microsoft Adoption KPIs

License Resale Margin

Partner Opportunities

Quarterly Sales Incentives

Partner DevOps

Customer LTV Expansion

Microsoft Partner

Gold Application Development
Gold Collaboration and Content
Gold Cloud Productivity
Gold Messaging
Gold Datacenter

Microsoft