Risk & Resilience Solutions by AvePoint

Confidence in Your Data Starts with Resilience

AvePoint empowers partners to deliver scalable, security-first services that protect data, ensure compliance, and prepare customers for AI adoption.

Why Risk & Resilience Matter

Ransomware, regulatory pressure, and fragmented security tools are creating real consequences for organizations—and partners are being asked to solve for it.

More than half of organizations still fail to meet basic cybersecurity requirements, and nearly 70% struggle to protect data across newer technologies. With zero-day vulnerabilities responsible for 70% of exploited breaches, reactive security strategies are no longer enough. And when contingency plans fall short, the average Microsoft environment suffers 26 hours of downtime—costing productivity, trust, and revenue.

AvePoint helps partners address these challenges head-on with automated, secure, and scalable solutions.
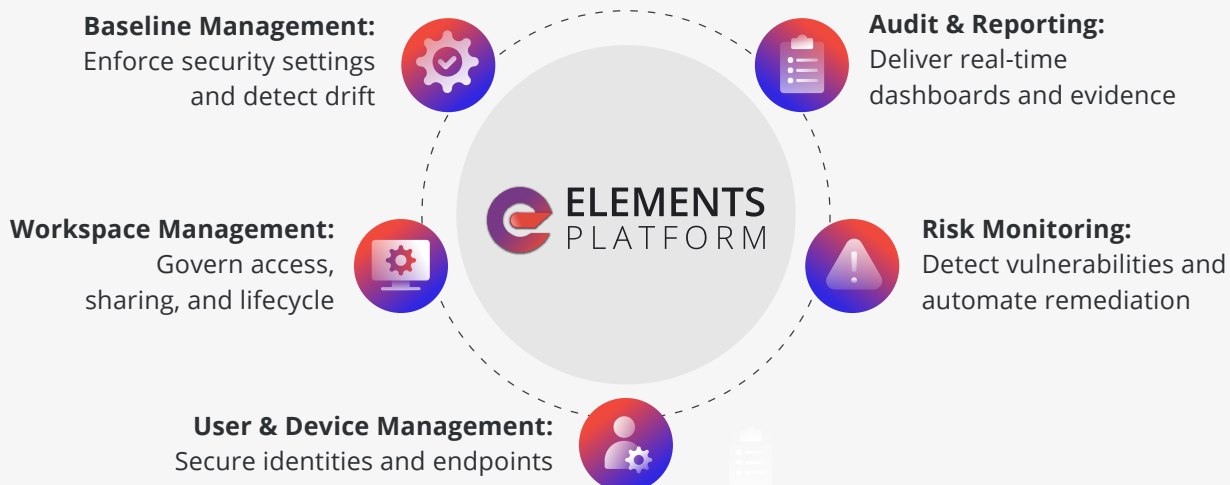
Partner Opportunities

Risk and resilience aren't just IT concerns— they're business imperatives. With AvePoint, partners can deliver:

- DSPM and sensitive data protection
- App-aware backup and rapid recovery
- Compliance automation and audit readiness
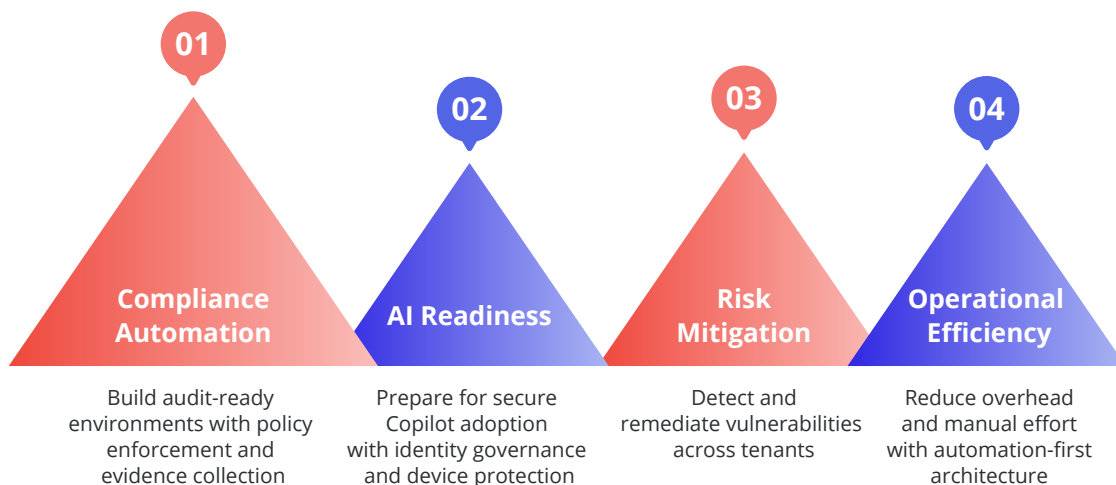- Workspace lifecycle governance
- Identity and device management

These services don't just reduce risk—they unlock recurring revenue and deepen customer trust.

Why Partners Choose AvePoint

Baseline Management: Enforce security settings and detect drift

Audit & Reporting: Deliver real-time dashboards and evidence

Workspace Management: Govern access, sharing, and lifecycle

Risk Monitoring: Detect vulnerabilities and automate remediation

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User & Device Management: Secure identities and endpoints

Solution Areas That Drive Resilience

01

Compliance Automation

Build audit-ready environments with policy enforcement and evidence collection

02

AI Readiness

Prepare for secure Copilot adoption with identity governance and device protection

03

Risk Mitigation

Detect and remediate vulnerabilities across tenants

04

Operational Efficiency

Reduce overhead and manual effort with automation-first architecture

Flexible Service Models

Managed Services: Recurring security and compliance

Advisory Engagements: Strategic audits and planning

Bundled Offers: Turnkey kits for fast deployment

Partner Types Supported

- **MSPs:** Automate backup, policy enforcement, and risk monitoring
- **SIs:** Bundle migration, governance, and compliance automation
- **VARs & LARs:** Offer defensible cleanup and regulatory reporting
- **Distributors:** Enable scalable success across ecosystems

Let's Build Resilient Services Together

AvePoint helps partners deliver security-first services that go beyond backup and compliance—automated, scalable, and built for growth.

ELEMENTS PLATFORM

Explore our Partner Program

Request a Demo of AvePoint Elements