



# Ransomware Warranty

Ransomware is rampant. Protect your data with AvePoint's award-winning Cloud Backup.

While the pandemic accelerated many organizations' shift to digital collaboration, it also laid bare the vulnerabilities associated with the move to hybrid and remote working models. In 2021, a ransomware attack was perpetrated every 11 seconds.

While high profile breaches have dominated the news cycle, cyber attacks against small and mid-sized businesses (SMBs) have steadily grown. Many businesses are under the mistaken impression that they're too small to be targeted by ransomware, which leaves them woefully unprepared to address a data breach. Rest assured, the risk is real—[85%](#) of managed service providers named ransomware one of the biggest threats to their SMB client base.

An [Accenture report](#) found that 43% of cyber attacks are aimed at these smaller organizations, with perpetrators trying to capitalize on the fact that SMBs may not have a robust cybersecurity budget or the expert resources needed to prevent or remediate against a breach.

[AvePoint Cloud Backup](#) protects your data and helps you bounce back fast from a worst-case scenario, whether caused by user error, an outage, or a ransomware attack. We believe that your protection solution should give you complete confidence that your business-critical information is protected. **In fact, we're so confident in our Backup solutions that we're backing up our claims with a warranty:**

**Get reimbursed up to \$1 million if your data cannot be restored**

## Eligible Products



If Customer's data is not recovered due solely to a failure of the Eligible Solution software, AvePoint will reimburse Customer for its Recovery Incident Expenses directly resulting from the Recovery Incident in the amount of \$1/GB of Customer Data protected by the eligible solution (up to a maximum \$1M). Customers must have an active subscription for the Eligible Solution and be compliant with their Customer Agreement.



## Requirements:

### • Maintain Data Security Best Practices

- Data Health: Ensure backups are successful and free from any viruses
- User Access: Establish multi-factor authentication, strong password protection and strict permissions settings
- Data Encryption: Secure protocols for third-party systems
- Application Access: Create IP whitelisting that limits connections to customers owned networks
- API Security: Secure Service Accounts, scoped API roles with least privilege

### • Required AvePoint Cloud Backup Configuration

- Cloud Backup: Enabled
- Ransomware Detection Notification (if applicable): Enabled
- Backups at least 1x a day: Enabled
- Point-in-time restore: Enabled

### • AvePoint Ransomware Warranty [Terms & Conditions](#)

## Why AvePoint?

AvePoint was recognized as a Leader with the highest current offering score in [The Forrester New Wave™: SaaS Application Data Protection, Q4 2021 report](#). More than 8 million users worldwide trust the AvePoint Cloud to migrate, manage, and protect their cloud collaboration platforms. We take security seriously, and work with a wide range of organizations. From government to regulated industries to commercial and small businesses, we've got you covered.

View our [Confidence Platform Security Brochure](#) or visit our [Trust Center](#).



For more information about Cloud Backup, please visit

[www.avepoint.com](http://www.avepoint.com)

### How to Buy AvePoint Products

201.793.1111 | [Sales@AvePoint.com](mailto:Sales@AvePoint.com) | Request a demo at: [www.avepoint.com](http://www.avepoint.com)  
AvePoint Global Headquarters | 525 Washington Blvd., Suite 1400 | Jersey City, NJ 07310