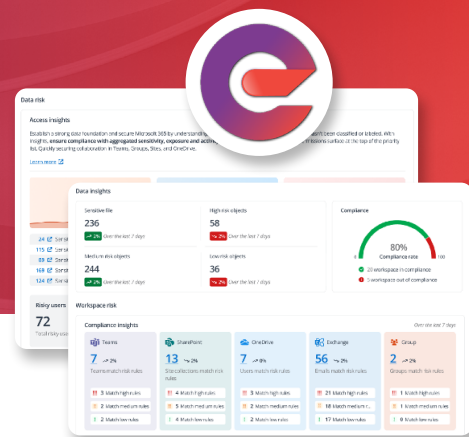# AvePoint

AvePoint Elements For Partners
Scale Smarter. Secure Faster. Deliver More.

The Intelligent Partner Platform: Delivering Profitable and Secure Managed Services

The Challenge: Microsoft 365 Adoption Is Surging — But Security Often Lags Behind

Microsoft 365 faces over 600 million cyberattacks every day. As adoption accelerates, partners are challenged to secure increasingly complex, multi-tenant environments that often suffer from limited visibility and fragmented native tools. Without the right scale and automation, critical security gaps emerge, putting customer trust and business continuity at significant risk.

Key Challenges Partners Face

Compliance Complexity
Enforcing global regulations like GDPR and HIPAA across multiple tenants is difficult without scalable tools.

Operational Strain
IT teams are overwhelmed by reactive tasks and lack tools for proactive risk monitoring and data management.

Securing Multi-Tenant Environments
Limited automation and visibility hinder protecting complex, multi-tenant Microsoft 365 setups at scale.

AI-Driven Data Exposure
AI tools can amplify exposure by surfacing sensitive, outdated, or mis-permissioned content.

The Solution: Transform Security Service Delivery with AvePoint Elements

AvePoint Elements is a multi-tenant data security platform purpose-built for partners and MSPs. It enables partners to deliver secure, scalable, and profitable managed services from a single, centralized interface, making security and compliance a catalyst for growth.

What Sets AvePoint Elements Apart?

Centralized Multi-Tenant Management
Manage all customer tenants and IT environments from one unified platform for streamlined operations.

Cross-Tenant Security Insights
Get actionable insights into configurations, user behavior, licenses, and risks.

Automation for Scalable Security Delivery
Automate onboarding and policy enforcement to reduce manual work and speed delivery.

Comprehensive Governance and Compliance
Apply consistent policies, monitor risks continuously, and close compliance gaps quickly.

Key Capabilities and Business Impact

Capability	What It Does	Business Impact for MSPs
Baseline Management	• Define, enforce, and restore secure M365 standards at scale	• Reduce compliance risk • Accelerate customer onboarding
User & Device Management	• Centralize identity, access, and device governance	• Save time • Cut admin effort • Ensure secure user/device policies
Workspace Management	• Automate workspace & Copilot/AI provisioning and lifecycle controls	• Control sprawl, • Enable secure AI adoption • Reduce clutter
Risk & Change Management	• Monitor 80+ security controls, enforce policy, support DSPM	• Proactively minimize breach risk • Deliver valued security services–
License & Resource Optimization	• Analyze and optimize license, storage, and resource use	• Improve margins • Reclaim costs • Strengthen customer ROI

> "*AvePoint Elements has enabled us to expand our services beyond backup to include security, migration, and storage optimization. That's been key to scaling our operations and delivering higher strategic value to our customers.*"
>
> BRIAN EVANS
> *Sales Director, Backup Vault (UK)*

ELEMENTS PLATFORM
Powered by AvePoint

READY TO SCALE SECURELY?

Take control of customer environments, reduce risk, and grow your managed services business. Become a trusted security advisor with AvePoint Elements.

Request a Demo