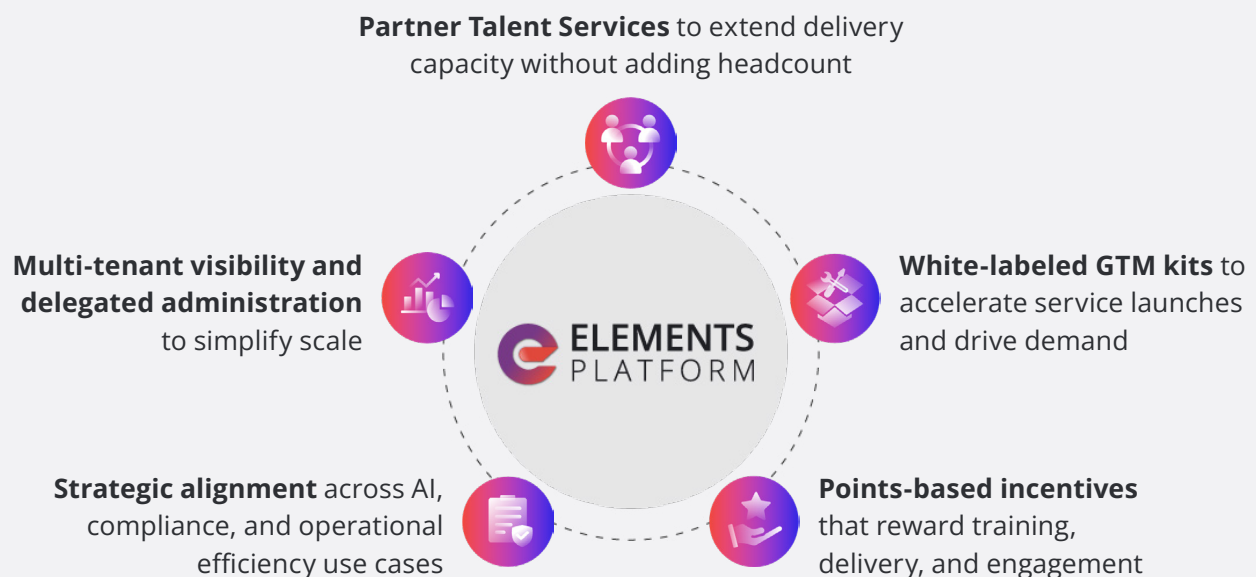# AvePoint for Managed Service Providers

Scale Smarter. Secure Faster. Deliver More.

AvePoint empowers MSPs to deliver scalable, secure, and high-margin services across Microsoft 365—without increasing operational overhead. Whether managing five tenants or five hundred, our integrated platform helps you automate, differentiate, and grow.

Why MSPs Choose AvePoint

AvePoint is more than a technology provider—it's a strategic partner for MSPs at every stage of growth. Our partner program offers enablement, incentives, and GTM support tailored to managed services. MSPs gain access to:

Partner Talent Services to extend delivery capacity without adding headcount

White-labeled GTM kits to accelerate service launches and drive demand

Multi-tenant visibility and delegated administration to simplify scale

ELEMENTS PLATFORM

Points-based incentives that reward training, delivery, and engagement

Strategic alignment across AI, compliance, and operational efficiency use cases

Whether you're launching bundled services or expanding into advisory offerings, AvePoint helps you build a profitable, differentiated MSP practice.

MSP Growth Journey

AvePoint supports MSPs at every stage of growth:

STARTUP MSPs

Launch recurring services with bundled backup, provisioning, and policy enforcement. Ramp faster with GTM kits and enablement support.

GROWTH-STAGE MSPs

Scale across clients and tenants with multi-tenant management, baseline enforcement, and delegated administration.

ENTERPRISE MSPs

Deliver advanced services like AI readiness, compliance-as-a-service, and automated risk remediation. Unlock strategic growth through the partner program.

Core Solution Areas for MSPs

AvePoint's platform helps MSPs build scalable services aligned to four key solution areas:

CLOUD MIGRATION

Accelerate onboarding and tenant transformation with automated provisioning and governance.

SMART OPERATIONS

Automate lifecycle policies and multi-tenant administration to reduce manual work and scale efficiently.

SECURE CLOUD & AI

Enforce compliance, govern Copilot access, and reduce risk across environments.
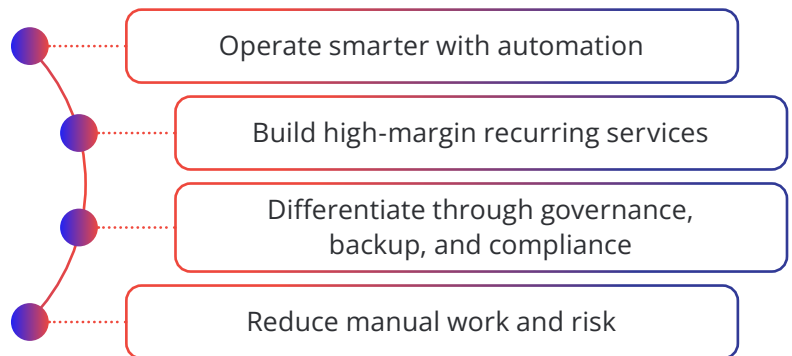
VALUE OPTIMIZATION

Reduce waste and prove ROI with license and storage insights.

Strategic Outcomes for MSPs

METRIC	IMPACT
40% revenue uplift	Bundling multiple AvePoint solutions increases revenue per user
85%+ time savings	Automation reduces daily admin workload
30% fewer support tickets	Risk detection and baseline enforcement reduce escalations
100% audit-readiness	Automated reporting supports compliance-as-a-service
2x faster onboarding	Policy-ready templates accelerate tenant setup

Ready to Power Up Your M365 Services?

AvePoint helps MSPs:

- Operate smarter with automation
- Build high-margin recurring services
- Differentiate through governance, backup, and compliance
- Reduce manual work and risk

Whether you're just starting to bundle services or scaling across hundreds of tenants, AvePoint gives you the tools to deliver more—without adding overhead.

ELEMENTS PLATFORM

Explore our Partner Program

Request a Demo of AvePoint Elements