



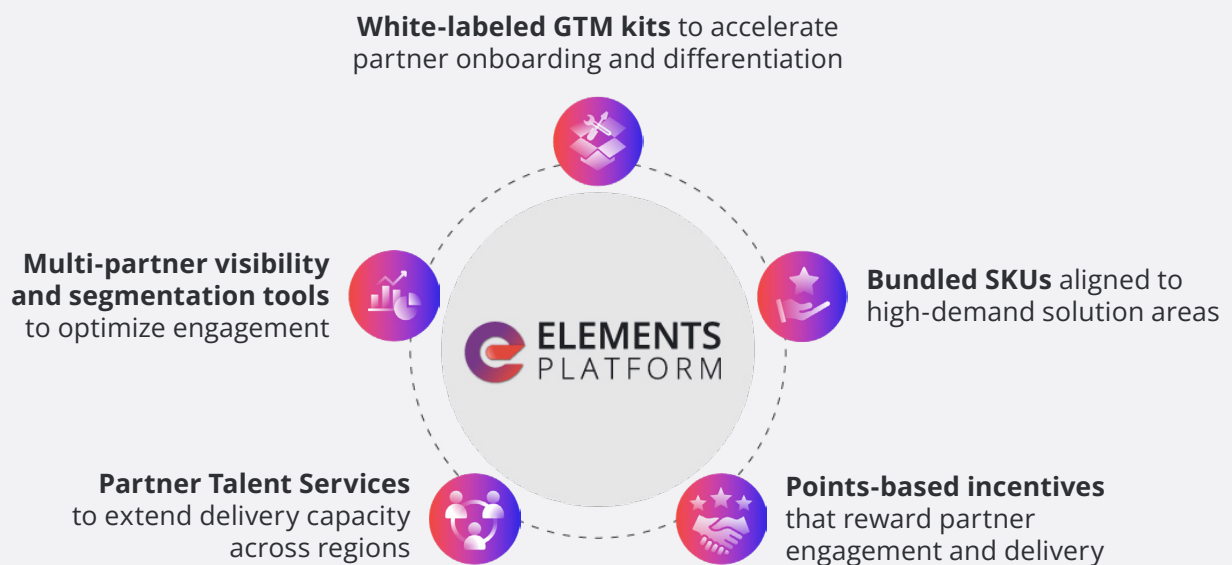
# Distributor Solutions by AvePoint

## Empower Partners. Accelerate Delivery. Scale Impact.

AvePoint helps distributors activate and grow their partner ecosystems with turnkey GTM kits, bundled SKUs, and scalable services—driving adoption, differentiation, and recurring revenue.

### Why Distributors Choose AvePoint

AvePoint is more than a technology provider—it's a strategic partner for distributors looking to scale partner success. Our partner program offers enablement, incentives, and GTM support tailored to distribution. Distributors gain access to:



Whether you're onboarding new partners or expanding service delivery across regions, AvePoint helps you build a scalable, differentiated distribution strategy.

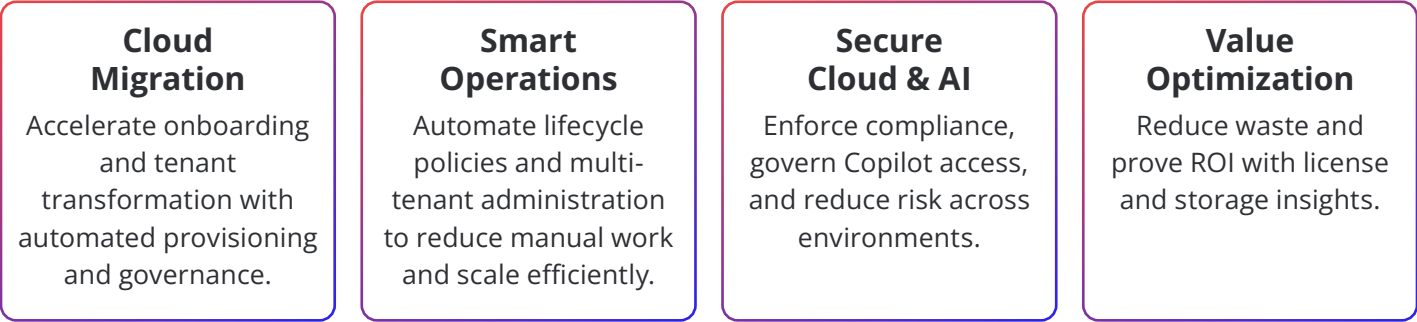
# Partner Growth Journey

Distributors guide partners through three key stages of growth:



## Core Solution Areas for Distribution

AvePoint’s platform helps distributors deliver scalable, partner-ready services aligned to four key solution areas:

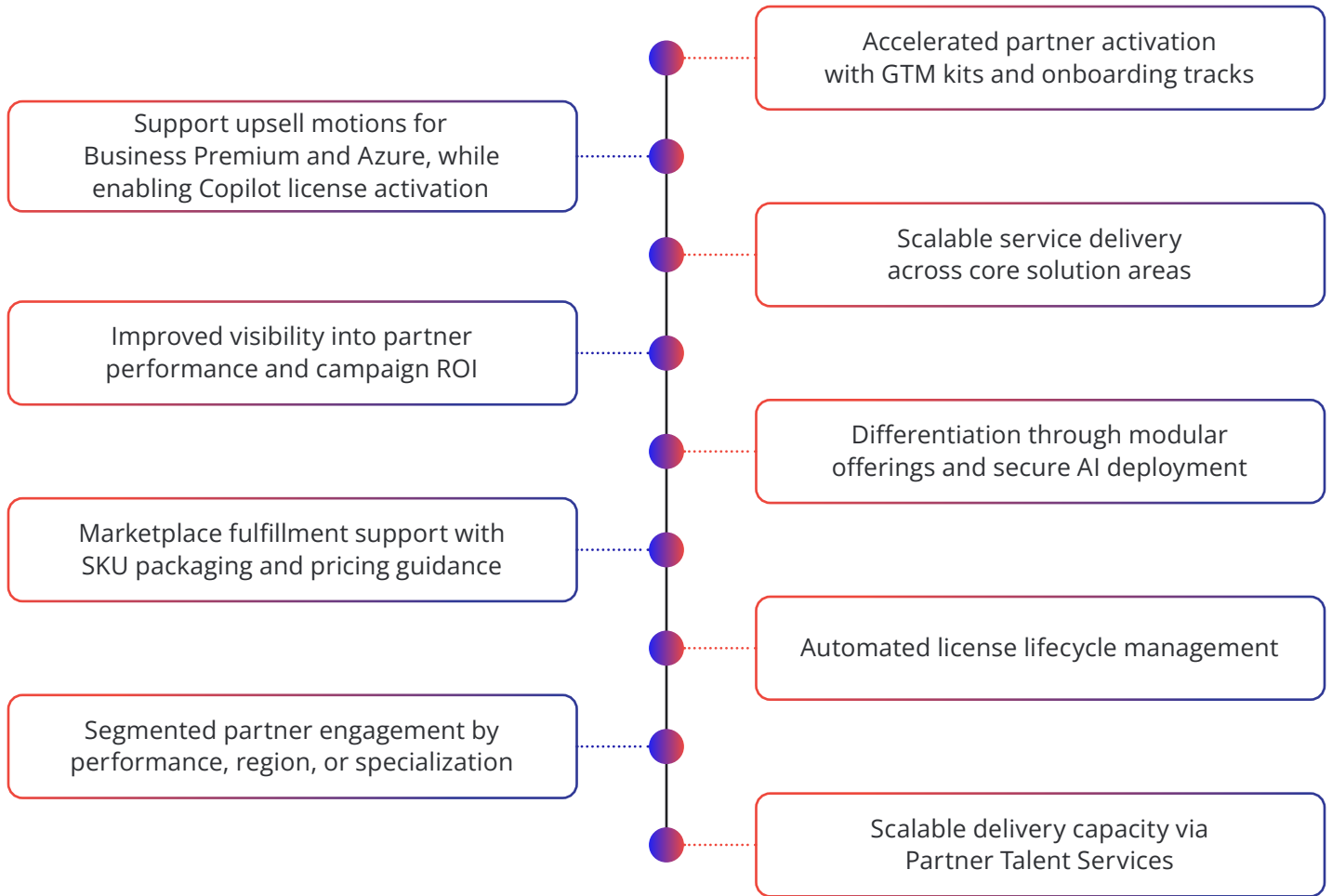


## Platform Impact with AvePoint Elements

AvePoint’s Elements platform helps distributors activate and scale partner success:

METRIC	IMPACT
60% faster onboarding	Migration bundles save over 80 hours per client during setup
85%+ reduction in admin workload	Automation streamlines provisioning and policy enforcement
40% fewer support tickets	Lifecycle automation and risk detection reduce escalations
100% audit-readiness	Automated reporting supports compliance-as-a-service
56% of M365 licenses are underutilized	AvePoint helps partners optimize spend and increase attach rates

## Strategic Outcomes for Distributors



## Ready to Activate Your Channel?

Empower your partners to deliver scalable, secure services with AvePoint. The Managed Data Security Campaign-in-a-Box Kit includes everything you need to help partners launch quickly, differentiate their offerings, and grow recurring revenue.



[Explore our Partner Program](#)

[Request a Demo of AvePoint Elements](#)



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