Your Deployment. Elevated.

Let AvePoint Solutions Take Your Business to the Next Level

Every workplace is unique…with its own roles, requirements, and business needs. We get it—that's why we offer a customizable deployment package. From the moment you move forward with an enterprise deployment, we'll be with you to offer project management and customer enablement support. Our engineers and consultants will lead efforts and communications with your stakeholders while our Project Managers provide frequent updates on task status, road blocks, risks, and mitigation strategies. Our tailored training curriculum is based on configured use cases for your IT, administrators, and end users. You'll get a detailed solution that'll include product, infrastructure, use case documentation, and even a Technical Account Manager to provide product support and strategic advisement throughout your AvePoint contract's lifecycle.

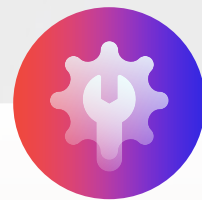## Deployment Milestones

Deployment Design

AvePoint wants to understand and uncover your business needs and IT priorities. We'll scan your system, recommend strategies and tools to help manage and protect data, and design a solution that'll ensure a successful and secure deployment.

Pilot Deployment

When your environment is ready for deployment, we'll begin with software installation, pilot configuration, and stakeholder validation of business use cases. After pilot findings have been presented and validated by stakeholders, this information will be used to finalize a production deployment plan.

Production Deployment

In the final phase, AvePoint will work within the full scope of your environment to develop and execute a production deployment plan. This includes the configuration of production services and preparing for production cutover. Once cutover has occurred, AvePoint will provide an optimization support period, during which post-production tuning can be done.

The Three Phases of AvePoint's Project Management and Customer Enablement Solutions

For Deployment Design, AvePoint will:
- Confirm baseline understanding for IT and business stakeholders on solution deployment
- Uncover your business needs and IT priorities
- Recommend strategies and tools to help you manage and secure your data
- Provide governance information management tips for successful deployments and adoption
- Establish a vision and measurable goals for onboarding services in your Microsoft platform

For Pilot Deployment, AvePoint will:
- Install and configure products in your environment
- Confirm technical validity of use cases against AvePoint and Microsoft's platform capabilities
- Ensure project stakeholder participation in the use case validation
- Reconfigure use cases based on pilot results
- Identify additional technical requirements to satisfy use cases
- Document and present pilot findings

For Production Deployment, AvePoint will:
- Develop and execute the Production Deployment plan
- Configure services in the production environment or expand initial use cases to the full scope of the environment
- Provide an optimization support period with project team
- Prepare the technical account manager for operation-al handoff

Product Services Comparison Chart—See How AvePoint Stacks Up

		Deployment	Essentials
Project Management	Project Manager, Project Syncs, Status Calls	X	
Deployment Design	Discovery Activities	X	
	Stakeholder Workshops	X	
	Solution Assessment & Design	X	
Implementation	Product Installation	X	X
	System Unit Testing *(Product System Health Check)*	X	X
	Pilot	X	
	AvePoint-defined Use Case Configuration	X	X
	Client-defined Use Case Configuration	X	
Admin & User Enablement	Production Strategy & Readiness	X	
	Use Case Configuration Refinement *(30 Day Period)*	X	
	Admin Training *(Technical Audience)*	X	X
	Stakeholder Training *(Business users)*	X	
	System Documentation	X	X