



Cloud Migration with AvePoint

Accelerate Cloud Journeys with Confidence

AvePoint helps partners deliver secure, scalable migrations that go beyond data transfer. Whether onboarding new tenants or consolidating legacy systems, our platform enables faster delivery, bundled governance, and long-term service expansion.



Why It Matters

- Migrations are high-risk and often lack governance alignment
- Manual provisioning delays time-to-value
- 30% of M365 licenses go unused—migration is the moment to fix it
- Partners struggle to use migration as a launchpad for managed services



What Partners Can Deliver

- **Workspace Management:** Automates provisioning and lifecycle policies
- **Baseline Management:** Applies secure configuration templates during onboarding
- **Elements Kits:** Bundle FLY, Cloud Management, and Backup into turnkey migration offers

Business Impact

60% faster onboarding with policy-ready templates

85%+ faster onboarding with policy-ready templates

40% revenue uplift with each additional service

80+ hours saved per client during onboarding

2x faster deployment of secure Teams environments

Turn Migration into Managed Growth

AvePoint Elements helps partners accelerate digital transformation by migrating workloads to Microsoft 365 or SharePoint. It maximizes cloud ROI, boosts IT agility, and protects data throughout the migration, from discovery to execution and ongoing monitoring.

Phase	AvePoint Capabilities	Partner Actions	Ongoing Service Opportunity
Discovery & Assessment	<ul style="list-style-type: none">Identify required, relevant, and sensitive contentAssess customizations that may impact migration plansSensitive data auditsRisk identification	<ul style="list-style-type: none">Conduct thorough environment auditsEliminate risksMap content and customizations	Advisory services for migration readiness and risk mitigation
Migration Execution	<ul style="list-style-type: none">Automate or schedule migrations to Microsoft 365 or SharePointBulk or phased migration optionsWorkspace lifecycle and baseline enforcementContent validation	<ul style="list-style-type: none">Execute seamless migration with zero user impactApply governance and security templates	Migration-as-a-service and governance bootstrapping
Post-Migration Monitoring	<ul style="list-style-type: none">Responsive environment monitoringCustomizable compliance and usage reportsContent validation	<ul style="list-style-type: none">Continuously monitor migration health, validate data integrity, and report on compliance	Compliance-as-a-service, backup services, ongoing risk management
Continuous Optimization	<ul style="list-style-type: none">License and storage insights;AI readiness and benchmarking;Lifecycle automation	<ul style="list-style-type: none">Optimize resource usage;Support AI adoption and governance policiesAutomate lifecycle management	License management and AI governance consulting

Ready to Launch Smarter Migrations?

AvePoint helps partners turn migration into a strategic growth opportunity. Bundle governance, accelerate onboarding, and unlock recurring revenue from day one.



ELEMENTS
PLATFORM

[Request a Demo of AvePoint Elements](#)



AvePoint US Headquarters, R&D Center | 525 Washington Blvd, Suite 1400 Jersey City, NJ 07310
+1.201.793.1111 | sales@avepoint.com | www.avepoint.com

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