

## **AvePoint Certification Program**

Companies are looking to ensure business continuity and compliance as they shift their operations to the cloud. AvePoint draws from 20+ year history of building products, platforms and solutions that help organizations gain collaboration resiliency. Our certifications are purpose-built for partners to help you not only understand how to administer secure collaboration environments but also empower you to design custom cloud solutions using AvePoint products to meet the needs of your customers.

## **About AvePoint Certifications:**



Ready to give your business a boost? Choose from one of the self-guided curriculums or combine for advanced learnings and a comprehensive look at what is most important in enabling secure collaborations.

Courses		What you'll learn	Who it's for	Requirements*	Approximate Completion Time
sales PROFESSIONAL Sal	ePoint Certified les Professional CSP)	Foundation of general knowledge in AvePoint products and business practices.	Sales	n/a	4-5 hours
TECHNICAL ASSOCIATE	ePoint Certified chnical Associate CTA)	Entry-level technical certification, providing partners with fundamental technical knowledge about AvePoint Online Services (AOS), Cloud Backup, Policies & Insights and FLY.	Pre-Sales, Engineers and Administrators	n/a	5 Hours
TECHNICAL PROFESSIONAL	ePoint Certified chnical Profes- onal (ACTP)	Built for IT Professionals who position, design, configure and optimize AvePoint Cloud Backup for M365, Policies & Insights and FLY.	Pre-Sales, Engineers and Administrators	Must complete ACTA	4 Hours
TECHNICAL TECHNICAL EXPERT	ePoint Certified chnical Expert CTE)	The highest level of AvePoint Certification that recognizes IT Professionals who design, build, deploy, manage, support and optimize AvePoint Cloud Backup for M365, Policies & Insights and FLY	Engineers, Architects and Administrators	Must complete ACTA and ACTP. Must receive a nomination from AvePoint.	25 Hours

<sup>\*</sup>Must be part of the AvePoint Partner Program to access all certifications. Join here!

## **How to Sign Up:**

Contact your AvePoint Account Manager to learn more on how you can get certified.