

# Certified AvePoint Professional Services

## Take Your Business to New Heights

Join forces with a Global Top 5 Azure Co-Sell ISV. Certified AvePoint Professional Services (CAPS) program is designed to help your business grow by pursuing and executing services leveraging AvePoint's leading technology.



### Education

Learn from the experts and discover key principals for optimal solution use.



### Strategy

Scale services with opportunities to co-sell and jointly deliver services.



### Execution

Be part of a specialized catalog of experts and deliver best-in-class services.

## CAPS Eligibility

Foundational knowledge required to enroll with a commitment of 25 hours

1. Individual candidates need to possess Technical Associate Certification
2. Partner Account Manager determines suitability for nomination
3. AvePoint Client Service interview for solution-by-solution approval

## Program Outline



### ▶ Enrollment |~2 hrs|

- Nomination & Interview



### ▶ Virtual Training |~6 hrs|

- Courses & Q&A



### ▶ Practice Delivery |~12 hrs|

- AvePoint Review

## Benefits to Enrolling in CAPS

### Sales Expansion

Offer comprehensive value with AvePoint technology and supporting services to address your customers' most pressing pain points.

### Co-Ownership

Collaborate with AvePoint on complex projects and join the Partner Expertise Registry as a specialist to participate in additional opportunities.

### Referrals

Increase incremental revenue as AvePoint brings essentials deployments to CAPS participants.

**Have Questions?** Contact your AvePoint Partner Account Manager to learn more on how you can get certified.

## AvePoint Global HQ

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