











# ACCELERATE MICROSOFT 365 ADOPTION

AvePoint facilitates sustainable adoption for companies around the world by creating fluent, confident, and self-supporting Microsoft 365 users—we're proud to have helped over 9 million people in this way already, and that number is growing every day.





## Change Management

-  **Discovery workshop** on ways of working encourages your workforce to unlock new ways of working, streamline their processes and enhance their use of Microsoft 365.
-  **Sponsorship plan** –Working with senior executives to create top-down messaging to encourage users to adopt the new ways of working.
-  **Creative Communication Plan** –raise awareness & inspire the workforce at scale.
-  **Engagement Plan** activity is key. Engaging users early in the process, long before your go live date will be important to build excitement and begin to tease the benefits Microsoft 365 will bring.
-  **Buzz days** Deliver high impact messages to your organisation through engaging, interactive & informative Live Events.
-  **Champions Plan** – Build & train a digital champions network that inspires your people to change.

## Deliver Learning to your business

-  **Training Plan** – onsite / remote to inspire your workforce to learn & change how they feel about technology. Training at all levels is key to success in adapting to and adopting Office 365.
-  **Workplace Mentor**  
Build confidence across your organisation with a workplace floorwalker / coach.
-  **Continuous Learning Support** to support users, Champions & IT Post Initial Learning. Continued end user support and training is vital to the ongoing utilisation of Microsoft 365. Maximizing your investment and achieving return on that investment can be significantly impacted by ensuring end users have the contextual help they need at their fingertips. Coupled with minimising support incidents and service desk tickets Training.
-  **MaivenPoint** enables you to reach your full potential with Microsoft 365. Integrate into Microsoft Teams, you can now create a learning environment with engagement, collaboration, social and measurement.

## Building Cloud Smart workplace

-  **M365 Governance**  
Build solid foundations for your Microsoft 365 rollout. Build governance policies in M365 to support your user adoption. Balance the end user experience with the confidence that your compliance, security and legal information requirements are met.
-  **Information lifecycle Management**  
From Data / ROT Discovery to migration as well as automating the full lifecycle of your M365 information - capture, classify, retention, archive and disposal.
-  **Cloud Optimisation**  
Optimize Cloud storage and manage information lifecycles. Reduce storage costs and improve data quality and information management in M365.
-  **Optimise M365 licence management**  
Not sure whether you're under- or over-assigned Microsoft 365 licenses? Having difficulty aligning your total license costs with business units, departments, or regions? AvePoint Cense can help.

## Business outcomes for your employees & organisation



Unlocks the value of Microsoft 365 by increasing usage across the entire suite and ensures a return on your Microsoft 365 investment across roles and departments.



Empower your employees to be confident in their new digital skills and enable a workforce with the Microsoft 365 skills they need to raise their productivity and collaboration.

The biggest pitfall in user adoption is simply turning on Microsoft 365 and hoping that users will have the time, energy and desire to figure things out themselves. This often means that an organisation will not be using Microsoft 365 to the full extent of its potential and benefit, nor experiencing the business outcomes from such an investment.

