ELEMENTS PLATFORM
Powered by AvePoint

Managed Recovery Complete

AvePoint helps MSPs deliver recovery and resilience services from a single platform.

Book a Demo



Recover Faster
Restore identity, apps and infrastructure workloads from one console

Reduce Customer Risk
Independent backup that goes beyond native retention.

Keep Customers Working
Restore users, groups and access, not just data.

The Challenge: Every Tenant Is a One-Off

Retention Isn't Recovery
Native retention isn't an independent backup, so restores fall short.

Identity Left Out
If users and groups can't be restored, customers can't get back to work.

Tool Sprawl Eats Margin
A backup tool per workload means more cost, consoles and skills.

Recovery Needs Proof
Customers and insurers want evidence that recovery works.

What's Included: One Platform for Complete Recovery

RESILIENCE

Microsoft 365 Backup
Exchange, OneDrive, SharePoint and Teams

Entra ID Backup
Users, groups and settings

Backup Express
3 GB per user, pooled across the customer

Power Platform Backup
Apps, flows and Copilot Studio agents

Infrastructure Backup
Protect VMs, databases, storage, Kubernetes and DevOps workloads. 1-year retention | CAP Gateway

WHY AVEPOINT ELEMENTS

28,000+ organizations

6,000+ channel partners

25+ years on Microsoft

One Multitenant Platform
Every customer tenant from one console.

Built for Microsoft
Microsoft 365, Entra ID, Power Platform and Azure.

Built for Recurring Services
Per-user pricing that grows with customers.

What You Gain

Build recurring revenue, simplify delivery and prove recovery works with AvePoint Elements

Recurring Revenue per Seat

Bill every protected user monthly, so revenue grows as customers add seats.

GROW RECURRING REVENUE

More Customers per Engineer

One platform and one restore process across every tenant and workload.

LOWER COST TO DELIVER

Renewals Backed by Proof

Show customers and insurers that recovery works, and win the renewal.

STRONGER RETENTION

Your Recovery Service Menu

Backup-as-a-Service

Monthly

Protect Microsoft 365, identity, apps and infrastructure workloads, with restores on demand.

Recovery Testing and Reporting

Quarterly

Audit-ready evidence that recovery works, for customers and their insurers.

Continuity Planning

Project

Agreed recovery priorities that make you a strategic advisor, not a supplier.



IDEAL FOR

- ✓ MSPs leading with backup and recovery
- ✓ Customers with Microsoft 365, Power Platform or infrastructure workloads to protect
- ✓ Partners replacing several backup tools

Ready to expand beyond recovery? Add governance with Managed Operations Plus.

GET STARTED IN THREE STEPS

1. **Book a Demo**
   With your AvePoint channel team.
2. **Build Your Service**
   Define offer, pricing and target customers.
3. **Launch & Scale**
   Take the service to customers and expand.

Start Selling Recovery as a Service

Book a demo to see how Managed Recovery Complete turns recovery into recurring revenue.

Book a Demo

Key Certifications
Scope varies by service. See the AvePoint Trust Center.

ISO 27001 · ISO 27017 · ISO 27701 · SOC 2 Type II · IRAP · FedRAMP · CSA STAR L2 · Data Protection · Microsoft 365

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