ELEMENTS PLATFORM
Powered by AvePoint

Managed Operation Plus

Expand your services across Power Platform, agents and infrastructure, from one platform.

Book a Demo



Cover Every Workload
M365, Power Platform, agents and infrastructure in one service.

Protect AI Workloads
Back up the apps, flows and Copilot Studio agents customers build.

Extend to Infrastructure
Protect infrastructure workloads as part of your recovery service.

The Challenge: Your Service Stops at Microsoft 365

Revenue Left on the Table
Customers build beyond Microsoft 365, but your service doesn't follow.

Unprotected AI Workloads
Apps, flows and Copilot Studio agents sit outside backup.

Tool Sprawl
A new point product per workload adds cost and training.

Infrastructure Left Out
Workloads sit outside your managed service and recovery tests.

What's Included: More Workloads. One Managed Service Platform.

RESILIENCE

Microsoft 365 Backup
Mail, files, sites and Teams

Entra ID Backup
Users, groups and settings

Backup Express
3 GB per user, pooled

Power Platform Backup
Apps, flows and agents

Infrastructure Backup
VMs, Databases, Storage, K8s, DevOps

GOVERNANCE

Baseline Management
One approved configuration for every tenant

User & Device Management
Joiners, movers, leavers and devices

Workspace Management
Teams, SharePoint and groups kept in order

WHY AVEPOINT ELEMENTS

28,000+ organizations

6,000+ channel partners

25+ years on Microsoft

One Multitenant Platform
Every customer tenant from one console.

Built for Microsoft
Microsoft 365, Entra ID, Power Platform and Azure.

Built for Recurring Services
Per-user pricing that grows with customers.

What You Gain

Expand your existing managed service across more workloads without adding operational complexity.

Grow Revenue per Customer

Expand your service across Power Platform, agents and infrastructure.

MORE VALUE PER SEAT

Expand Without Tool Sprawl

Manage additional workloads through the same platform.

ONE TOOL, MORE WORKLOADS

Own the AI workload

Protect the apps, flows and Copilot Studio agents customers build.

AI WORKLOADS COVERED

Your Extended Service Menu

Power Platform and Agent Protection

Monthly

Apps, flows and Copilot Studio agents backed up and restorable.

Extended Recovery Testing

Quarterly

Restore tests across infrastructure and Power Platform workloads.

Workload Expansion Reviews

Project

Find what customers have built since onboarding, and bring it into scope.



IDEAL FOR

- ✓ MSPs expanding beyond Microsoft 365 workloads
- ✓ MSPs supporting Power Platform and Copilot Studio
- ✓ MSPs bringing infrastructure into managed recovery

Ready to add security services? Expand with Managed Operations Complete.

GET STARTED IN THREE STEPS

1. **Book a Demo**
   With your AvePoint channel team.
2. **Build Your Service**
   Define offer, pricing and target customers.
3. **Launch & Scale**
   Take the service to customers and expand.

Ready to expand your service offering?

Book a demo to see how Managed Operations Plus extends your service and raises revenue per user.

Book a Demo

Key Certifications
Scope varies by service. See the AvePoint Trust Center.

ISO 27001 · ISO 27017 · ISO 27701 · SOC 2 Type II · IRAP · FedRAMP · CSA STAR L2 · Data Protection · Microsoft 365

AvePoint Elements · Managed Operations Essentials · Features may vary by tenant, license and support date.

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