ELEMENTS PLATFORM
Powered by AvePoint

Managed Operations Essentials

Standardise every customer tenant, prepare for Copilot and scale managed operations from one platform.

Book a Demo



Standardise Every Tenant
One approved baseline, applied and monitored across customers.

Prepare for Copilot
Workspaces and access in order before customers roll out AI.

Backup From Day One
Microsoft 365 and Entra ID backup included in every seat.

The Challenge: Every Tenant Is a One-Off

Inconsistent Delivery
Every engineer configures tenants differently, so quality varies.

Cost Grows with Every Tenant
Manual onboarding and admin rise in step with customer numbers.

Silent Configuration Drift
Settings change unnoticed until something breaks or fails an audit.

Tenants not ready for AI
Customers want Copilot, but access and workspaces aren't ready.

What's Included: Everything You Need to Standardise and Scale

RESILIENCE

Microsoft 365 Backup
Exchange, OneDrive, SharePoint and Teams

Entra ID Backup
Users, groups and settings

GOVERNANCE

Baseline Management
One approved configuration for every tenant

User & Device Management
Joiners, movers, leavers and devices

Workspace Management
Teams, SharePoint and groups kept in order

WHY AVEPOINT ELEMENTS

28,000+ organizations

6,000+ channel partners

25+ years on Microsoft

One Multitenant Platform
Every customer tenant from one console.

Built for Microsoft
Microsoft 365, Entra ID, Power Platform and Azure.

Built for recurring services
Per-user pricing that grows with customers.

What You Gain

Standardise delivery, increase engineer capacity and scale managed operations across more customers.

Onboard Customers Faster

Bring every new tenant to your baseline in one repeatable step.

FASTER ONBOARDING

More Tenants per Engineer

Users, devices and workspaces for every customer, from one console.

LOWER COST TO DELIVER

Drift Caught Early

Spot configuration drift before it breaks something or fails an audit.

CONSISTENT QUALITY

Your Managed Service Menu

Managed Tenant Operations

Monthly

Users, devices and workspaces run to one standard, with drift caught early.

Copilot Readiness Reviews

Quarterly

Workspace and access checks so customers adopt Copilot safely.

Tenant Onboarding

Project

Every new customer brought to your approved, secure baseline.



IDEAL FOR

- ✓ MSPs starting a managed Microsoft 365 service
- ✓ Customers onboarding or preparing for Copilot
- ✓ Teams running many small tenants

Ready for more workloads?
Move up to Managed Operations Plus.

GET STARTED IN THREE STEPS

1. **Book a Demo**
   With your AvePoint channel team.
2. **Build Your Service**
   Define offer, pricing and target customers.
3. **Launch & Scale**
   Take the service to customers and expand.

Start Standardizing Every Tenant

Book a demo to see how Managed Operations Essentials runs every tenant to one standard.

Book a Demo

Key Certifications
Scope varies by service. See the AvePoint Trust Center.

ISO 27001 · ISO 27017 · ISO 27701 · SOC 2 Type II · IRAP · FedRAMP · CSA STAR L2 · Data Protection · Microsoft 365

AvePoint Elements · Managed Operations Essentials · Features may vary by tenant, license and support date.
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