

## **Modern Multi-Tenant Management**

for Microsoft 365, Dynamics 365, Salesforce and Google Workspace Managed Service Providers

## **The Challenges MSPs Face**

The rush to cloud has forced businesses to move quickly. While service opportunities have increased for MSPs, administrative tasks are multiplying. Ongoing cycle of customer onboarding, monitoring, enforcement and reporting makes it difficult to scale.

Elements portal is the modern multi-tenant management, purpose-built to improve operational efficiency for MSPs. Nitro offers additional tooling that automates your workflow, saving you time and allowing you to focus on new revenue streams to grow your business.

## We Reimagined the Partner Platform

The modern multi-tenant management drives new revenue opportunities through increasing internal productivity and efficiency. Our platform addresses 3 key MSP needs:



**Partner Operations Center** gives full visibility and opportunity to upsell new service offerings. It is everything MSPs need to be informed about the operational and financial insights of your business.



**Customer Management Center** is the detail view of each customer/tenant. See detailed information for each of your customers and help manage, enable and grow your customers technology.



**Client Directory** leverages Nitro capabilities for easy provisioning and templatization that simplify deployment and support automation across each of your customers. This ultimately saves you time and condenses week's worth of work into 2 easy steps.

## **About Elements:**

Elements is built on AvePoint Online
Services, a 100 percent Microsoft
Azure-hosted Software-as-a-Service
(SaaS) platform that helps companies
take advantage of Microsoft 365's
benefits – without compromising control.
Elements solutions are sold exclusively
to and through our partners, making it
even easier for businesses of any size—and
their managed services providers—to take
advantage of AvePoint's powerful technology.
Whether you have just one, or multiple
tenants, you have the ability to offer the
ultimate collaboration resilience for your enduser customers.

Access Monitoring and Control

Backup and Disaster Recovery

Provisioning and Management

Secure Migration

AvePoint Online Services is trusted by over 9 million cloud users, allowing partners, business users, decision makers, and IT administrators to migrate, backup, and manage collaboration workspaces and CRM data.

View our <u>Confidence Platform Security Brochure</u> or visit our <u>Trust Center</u>.













No other solution gives us the capability to operate these kinds of managed services on behalf of our clients."

David Huseonica, President and CEO, Cloud | AG

**Check out the Elements Portal Today!** 

Learn more about **Elements Portal** and **AvePoint Partner Program!**