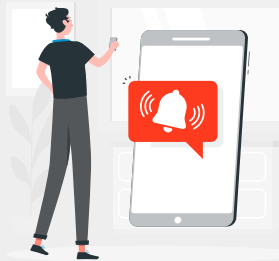


AvePoint® Partner Portal Guide

What's on our partner portal?

The AvePoint Partner Portal is a registration-only website to support your sales activities. You will find a variety of materials, tools, and training content to support your scale.

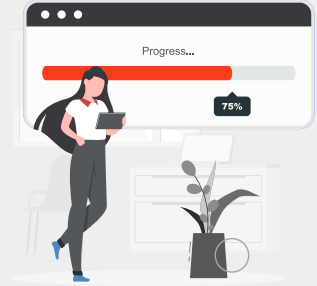
AvePoint Partner Portal



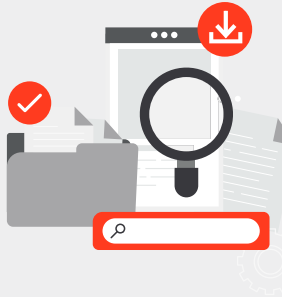
PUSH NOTIFICATION



TRAININGS



MY JOURNEYS



ASSET LIBRARY



DEAL REGISTRATION



Lead Sharing

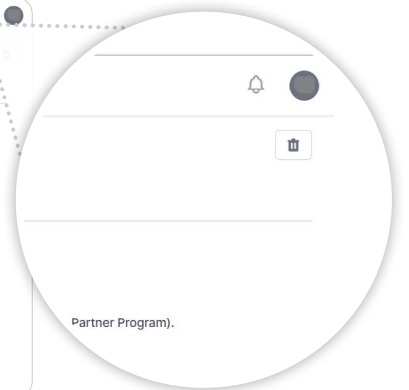
Push Notification

This section contains "Important Notices," "Pick Up information," "Latest information on products," and other noteworthy content that we want to bring to you as soon as possible. (These will appear 🔔 bell mark when you log in.)

The screenshot shows the AvePoint Partner Portal interface. On the left is a sidebar menu with options: Dashboard, Deals, Leads, Asset Library, My Journeys, Training, MDF, IUR/NFR Licensing, User Guides, Elements, and Event Calendar. The main content area is titled 'Notifications' and contains several items:

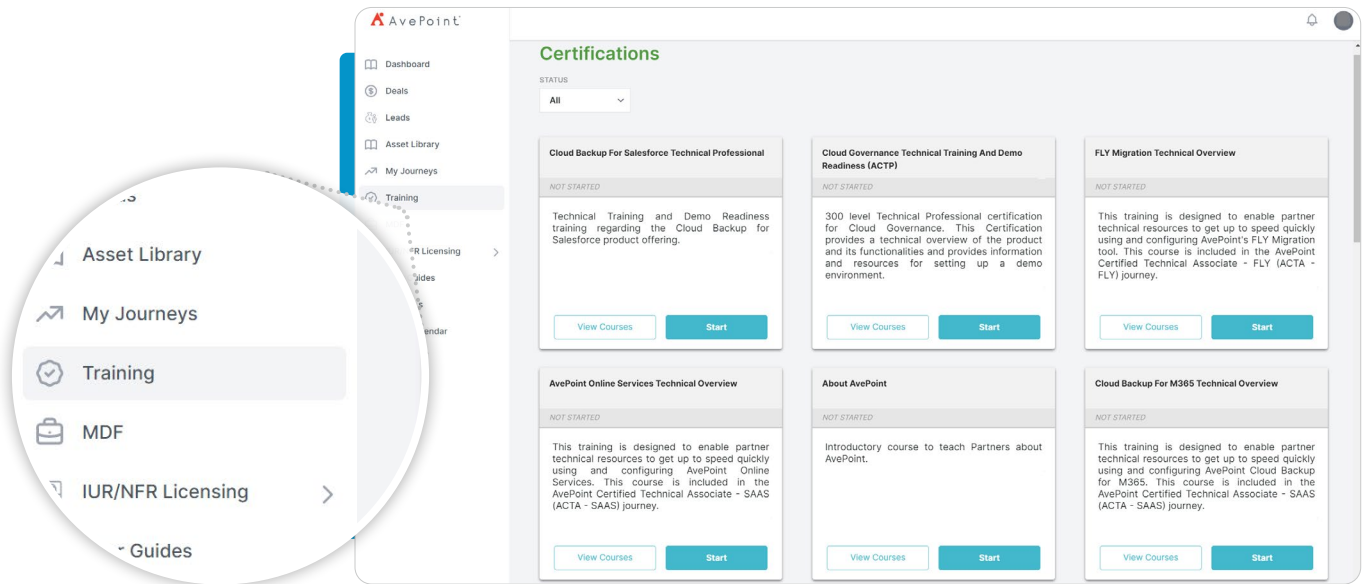
- New Portal UI is Now Available** (20 days ago): We are pleased to inform you that we made a major update to the portal's UI.
- Error: Journey Email Notifications** (25 days ago): We've received feedback that journey assignment is triggering multiple notification emails to users. No action is needed from you at this time. We are currently investigating.
- NFR/IUR License Requesting is Now Live!** (4 months ago): Our Not for Resale and Internal Usage Rights licensing is now live in the portal.
- Ongoing Course Maintenance** (9 months ago): training course maintenance between 9:00am-11:00am US Eastern time beginning June 16th.

On the right, there is a section titled 'New Portal UI is Now Available' (20 days ago) with a message from the AvePoint Partner Team.



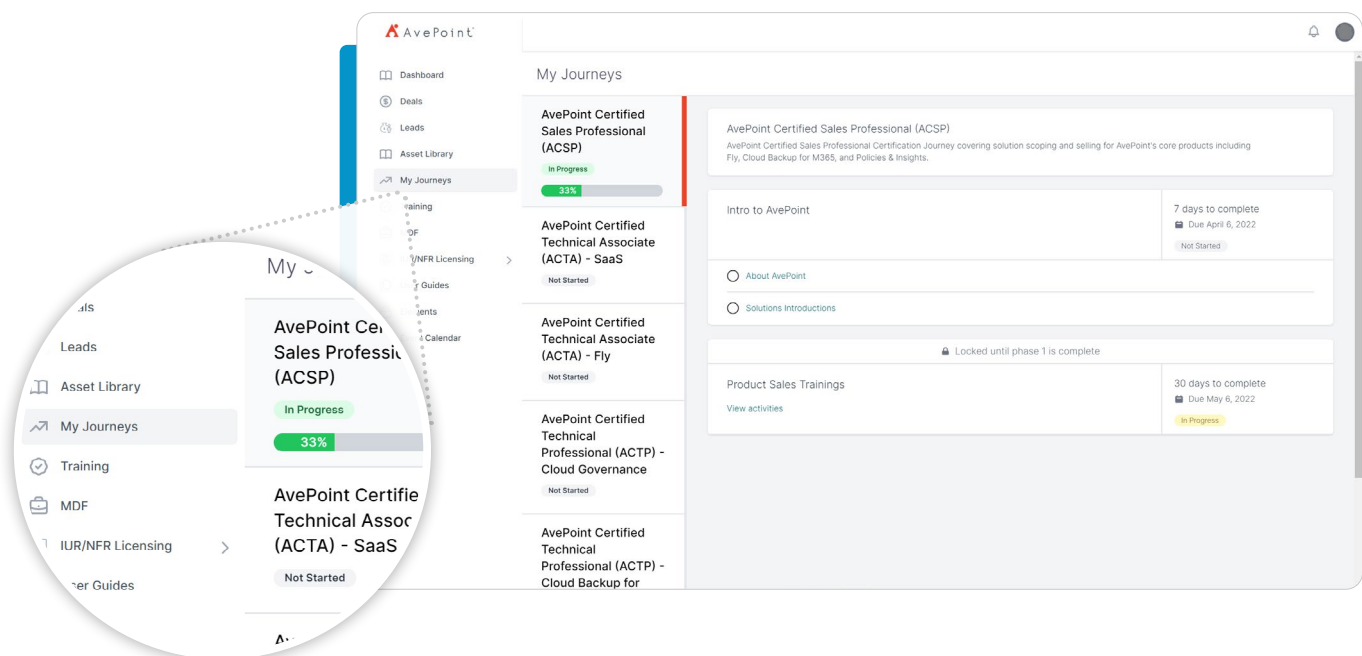
Trainings

There are many certifications you can take to earn certified badges upon completion. You can use this function to onboard your team from both technical and sales perspective to provide your customers with AvePoint solutions.



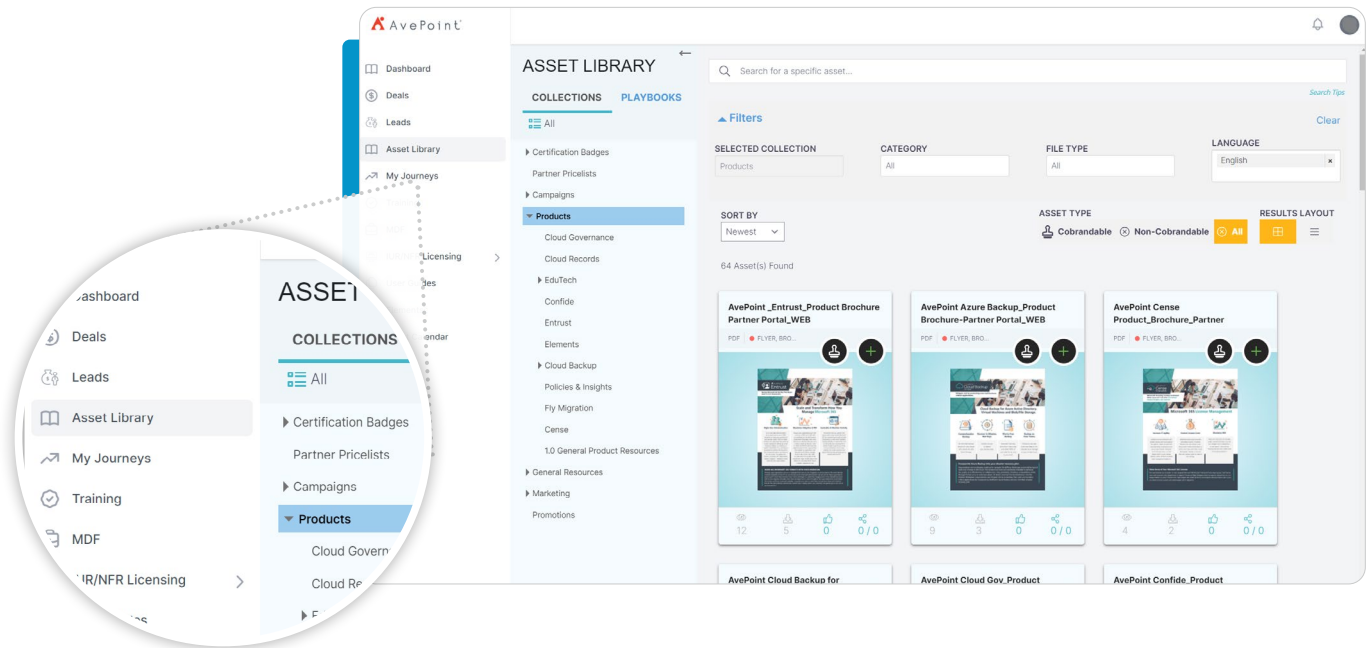
My Journeys

You can see all the assigned journeys as a dashboard to easily keep track on onboarding progress.



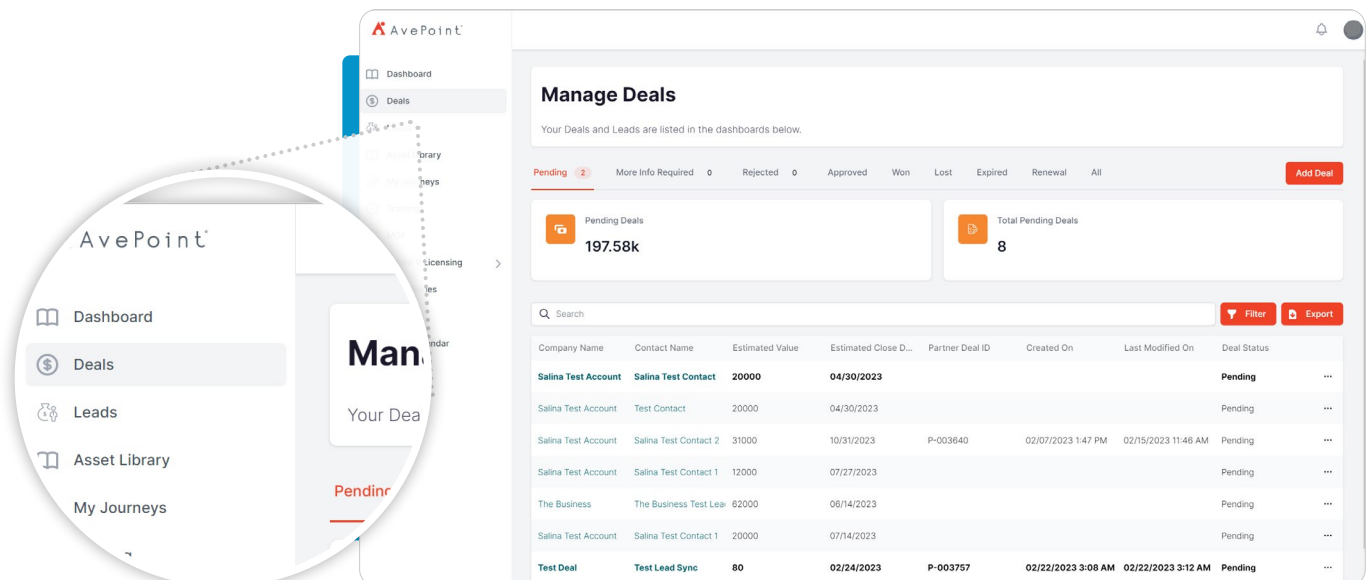
Asset Library

You can search and download materials for your sales activities. We have a wide range of materials such as product brochures, technical documents, comparative documents, call/email scripts, price lists, etc.



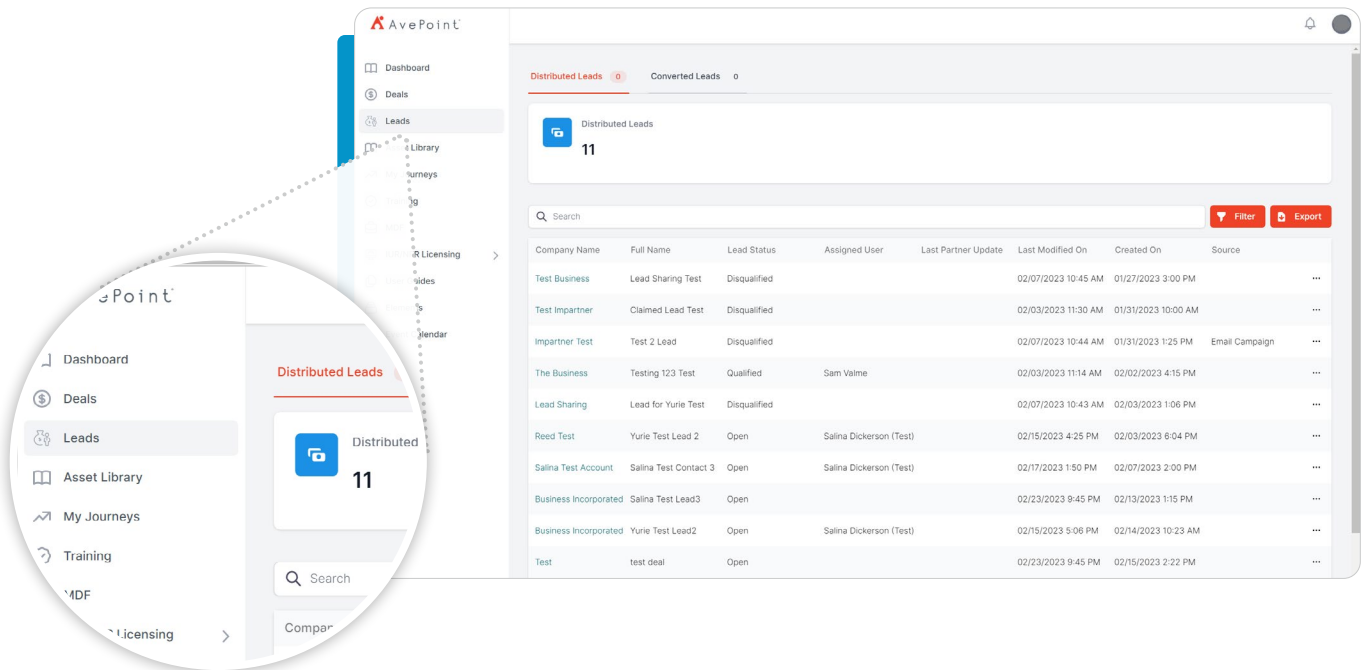
Deal Registration

You can register a deal to keep track of your pipelines.



Lead Sharing

AvePoint will share leads with you through this dashboard. You can convert your leads to an opportunity to keep track of your pipelines. (Available for Invested Partners Only)



Company Name	Full Name	Lead Status	Assigned User	Last Partner Update	Last Modified On	Created On	Source
Test Business	Lead Sharing Test	Disqualified			02/07/2023 10:45 AM	01/27/2023 3:00 PM	...
Test Impartner	Claimed Lead Test	Disqualified			02/03/2023 11:30 AM	01/31/2023 10:00 AM	...
Impartner Test	Test 2 Lead	Disqualified			02/07/2023 10:44 AM	01/31/2023 1:25 PM	Email Campaign
The Business	Testing 123 Test	Qualified	Sam Valme		02/03/2023 11:14 AM	02/02/2023 4:15 PM	...
Lead Sharing	Lead for Yurie Test	Disqualified			02/07/2023 10:43 AM	02/03/2023 1:06 PM	...
Reed Test	Yurie Test Lead 2	Open	Salina Dickerson (Test)		02/15/2023 4:25 PM	02/03/2023 6:04 PM	...
Salina Test Account	Salina Test Contact 3	Open	Salina Dickerson (Test)		02/17/2023 1:50 PM	02/07/2023 2:00 PM	...
Business Incorporated	Salina Test Lead3	Open			02/23/2023 9:45 PM	02/13/2023 1:15 PM	...
Business Incorporated	Yurie Test Lead2	Open	Salina Dickerson (Test)		02/15/2023 5:06 PM	02/14/2023 10:23 AM	...
Test	test deal	Open			02/23/2023 9:45 PM	02/15/2023 2:22 PM	...

Others



Elements

Learn More: [Elements for MSPs | AvePoint](#)



Event Calendar :

[Events, Webinars, & Workshops | AvePoint](#)

Apply for the AvePoint Partner Portal Today!

Have a burning question on AvePoint Partner Program? Send an email to partner@avepoint.com